

Corporate Asset Refresh

The Client

A large regional healthcare organization

Business Challenge

The client required both an IT Asset Disposition and Lifecycle Support Services partner who could complete a fast-track, enterprise-wide IT equipment refresh. The client needed a partner who could:

- Deploy new, imaged systems and remove old systems without interruption of service in critical care units
- Ensure all retired assets were securely disposed in compliance with NIST and HIPAA/HITECH data security standards
- Remarket assets whenever possible to maximize return on investment.

The Ingram Micro Solution

We delivered a comprehensive, one-stop solution tailored to the client's requirements. Each incoming asset was:

Key Solution Benefits

Enterprise-wide refresh completed in under 3 months

Over 20,000 assets replaced across the client's 12 locations

Zero disruption to client employees during transition

Client was able to realize \$1 million in net asset recovery value

- Delivered directly to the appropriate Ingram Micro ITAD facility by the client's chosen OEM provider
- Unboxed, audited, and securely stored in our warehouse prior to delivery
- Loaded with a client-provided image appropriate to its end destination at the time the client requisitioned it from stock
- Available for just-in-time delivery scheduling via convenient web portal.

As new assets were delivered, retired assets removed from service were securely transported to the nearest Ingram Micro ITAD facility and sanitized in accordance with all security requirements. We then:

- Refurbished assets with remarketing value and routed each one through the most effective channel to ensure the best possible return
- Demanufactured and recycled remaining assets in compliance with e-Stewards standards.

Why the Client Chose Ingram Micro ITAD

The client chose us based on our extensive experience providing responsive asset deployment programs; our compliant chain-of-custody and data security processes; and our robust remarketing program. E-Stewards certification was also a key differentiator in selecting Ingram Micro ITAD.

